



# Savage Sales Secrets: 29 Proven Strategies For Profitable Sales

*Steve Savage*

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# Savage Sales Secrets: 29 Proven Strategies For Profitable Sales

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**Savage Sales Secrets: 29 Proven Strategies For Profitable Sales** Steve Savage

Steve Savage, master salesperson and coach, teaches you how to:

- \* Get high productivity without high pressure.
- \* Soft sell with a soft approach, soft presentation and soft close.
- \* Build a great sales force by drawing out the “inner fury” in each person.
- \* Motivate with praise, not punishment.
- \* Develop master salespeople no matter what their education, background, gender or age.
- \* Sell more by talking less.
- \* Make the right presentation so the close is automatic.
- \* Close large groups through sincerity and honesty.
- \* Increase your sales through brilliant telemarketing

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