



More Secrets of Consulting: The Consultant's Tool Kit

Gerald M. Weinberg

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Widely acclaimed as a consultant's consultant, Gerald M. Weinberg builds on his perennial best-seller The Secrets of Consulting with all-new laws, rules, and principles. You'll learn how to fight burnout, stay curious, understand your clients, negotiate effectively, and much, much more.

Consultants need more than technical skills—they need self-awareness and a strong set of personal abilities. Weinberg helps computer consultants identify and strengthen each aspect of their performance using a "consultant's tool kit" of seventeen memorable symbols. He devotes a chapter to each of these symbolic tools, from The Wisdom Box to The Fish-Eye Lens to The Oxygen Mask.



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