



# Pain In The Asset Manager: Improve Performance Through Opportunistic Gains

*Tim Nichols*

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## **Pain In The Asset Manager: Improve Performance Through Opportunistic Gains** Tim Nichols

Pain in the Asset Manager got its wings in the midst of hundreds of hours interviewing and surveying various professionals involved in commercial real estate asset management. The authors hypothesized that within an asset manager's bundle of responsibilities there resides a select handful that have a significantly greater impact on asset performance than the rest. They conducted research to test this hypothesis and, if validated, to collect the very best practices in the marketplace for addressing these tasks. Pain in the Asset Manager takes this information, sifts through it, and leaves you with the tried-and-true takeaways of leading real estate professionals who are responsible for increasing the performance of asset managers within their organizations. For the inside track to what matters most and produces the greatest returns on your asset management efforts, look no further.

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